



LICENSE STATISTIC REPORT FOR THE MONTH OF JULY 2025

EXHIBIT
7a
July

Current License Numbers - Total

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Designated Broker	1213	1211	1213	1217	1220	1215	1170	1172	1179	1184	1186	1189	1192
Associate Broker	967	974	975	982	986	997	922	931	938	942	950	956	959
Salesperson	6327	6379	6420	6459	6461	6506	6013	6068	6139	6198	6255	6335	6375
TOTAL	8,507	8,564	8,608	8,658	8,667	8,718	8,105	8,171	8,256	8,324	8,391	8,480	8,526

Current License Numbers - Active

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Designated Broker	1,169	1,167	1,168	1,172	1,174	1,172	1,100	1,110	1,119	1,122	1125	1128	1131
Associate Broker	839	840	842	844	841	842	802	814	822	820	823	824	826
Salesperson	5,666	5,668	5,647	5,652	5,625	5,600	5,378	5,432	5,508	5,570	5615	5664	5694
TOTAL	7,674	7,675	7,657	7,668	7,640	7,614	7,280	7,356	7,449	7,512	7,563	7,616	7,651

Newly Licensed

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Designated Broker	4	2	2	8	5	1	2	5	4	3	3	4	3
Associate Broker	0	3	2	3	3	0	8	3	4	4	6	4	4
Salesperson	31	52	43	45	28	6	80	37	53	50	50	55	42
TOTAL	35	57	47	56	36	7	90	45	61	57	59	63	49

New Applications

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Broker	13	17	6	8	8	8	18	16	17	16	16	5	8
Salesperson	84	62	69	58	80	43	107	78	87	163	134	69	67
TOTAL	97	79	75	66	88	51	125	94	104	179	150	74	75

Background Report Information

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Total Reports Rec'd from State Patrol	70	80	85	67	64	69	90	80	85	96	87	87	90
Average Time to Receive Reports	9	10	15	14	20	14	21	9	19	14	15	21	12

Transfers

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Brokers	17	6	11	18	10	25	74	33	20	17	19	14	8
Salesperson	62	52	68	54	37	124	285	110	141	97	97	93	44
TOTAL	79	58	79	72	47	149	359	143	161	114	116	107	52

Current E&O Insurance

	<u>July 2024</u>	<u>Aug 2024</u>	<u>Sept 2024</u>	<u>Oct 2024</u>	<u>Nov 2024</u>	<u>Dec 2024</u>	<u>Jan 2025</u>	<u>Feb 2025</u>	<u>Mar 2025</u>	<u>Apr 2025</u>	<u>May 2025</u>	<u>June 2025</u>	<u>July 2025</u>
Commission offered	4,841	5,737	5,697	5,530	5,602	5,697	5,502	5,518	5,607	5,681	5783	5830	5836
Individual	1,211	318	324	417	313	233	192	164	164	163	159	156	156
Group	1,916	1,908	1,914	1,839	1,878	1,906	1,826	1,856	1,870	1,874	1883	1896	1905
Total policies	7,968	7,963	7,935	7,786	7,793	7,836	7,520	7,538	7,641	7,718	7,825	7,882	7,897