



LICENSE STATISTIC REPORT FOR THE MONTH OF DECEMBER 2024

EXHIBIT 7a December

Current License Numbers - Total

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Designated Broker	1245	1179	1193	1194	1201	1201	1206	1213	1211	1213	1217	1220	1215
Associate Broker	996	940	947	954	955	964	967	967	974	975	982	986	997
Salesperson	6481	6001	6079	6146	6206	6253	6295	6327	6379	6420	6459	6461	6506
TOTAL	8,722	8,120	8,219	8,294	8,362	8,418	8,468	8,507	8,564	8,608	8,658	8,667	8,718

Current License Numbers - Active

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Designated Broker	1,192	1,131	1,144	1,148	1,157	1,160	1,162	1,169	1,167	1,168	1,172	1,174	1,172
Associate Broker	847	827	834	837	835	843	844	839	840	842	844	841	842
Salesperson	5,621	5,439	5,486	5,574	5,622	5,651	5,666	5,666	5,668	5,647	5,652	5,625	5,600
TOTAL	7,660	7,397	7,464	7,559	7,614	7,654	7,672	7,674	7,675	7,657	7,668	7,640	7,614

Newly Licensed

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Designated Broker	0	8	6	4	6	5	2	4	2	2	8	5	1
Associate Broker	0	13	8	6	2	3	3	0	3	2	3	3	0
Salesperson	5	20	46	63	58	42	39	31	52	43	45	28	6
TOTAL	5	41	60	73	66	50	44	35	57	47	56	36	7

New Applications

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Broker	3	16	16	12	6	9	11	13	17	6	8	8	8
Salesperson	59	85	73	98	97	75	67	84	62	69	58	80	43
TOTAL	62	101	89	110	103	84	78	97	79	75	66	88	51

Background Report Information

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Reports Received from State Patrol	80	58	102	90	73	95	63	70	80	85	67	64	69
Average Time to Receive Reports	8	7	10	24	11	16	21	9	10	15	14	20	14

Transfers

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Brokers	1	31	27	13	8	25	11	17	6	11	18	10	25
Salesperson	7	203	163	112	35	95	48	62	52	68	54	37	124
TOTAL	8	234	190	125	43	120	59	79	58	79	72	47	149

Current E&O Insurance

	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	June 2024	July 2024	Aug 2024	Sept 2024	Oct 2024	Nov 2024	Dec 2024
Commission offered	5,403	4,948	4,923	4,923	4,899	4,893	4,875	4,841	5,737	5,697	5,530	5,602	5,697
Individual	640	907	991	991	1,114	1,151	1,193	1,211	318	324	417	313	233
Group	1,971	1,897	1,894	1,894	1,915	1,920	1,916	1,916	1,908	1,914	1,839	1,878	1,906
Total policies	8,014	7,752	7,808	7,808	7,928	7,964	7,984	7,968	7,963	7,935	7,786	7,793	7,836